# SINGER BANGLADESH LIMITED Statement of Financial Position (Un-audited)

		Consoli	dated	Comp	any
		30 September	31 December	30 September	31 December
In BD Taka	Note   2020   2019   2020   2020	2019			
Assets					
Property, plant and equipment	3	1.392.225.458	1.420.024.293	1.070.289.594	1,088,581,106
Intangible assets					29,664,990
Right-of-use (ROU) asset	<u>.</u>				1,340,068,314
Investments	5				650,998,506
Deferred tax assets				· · · · · · · · · · · · · · · · · · ·	43,667,319
Deposits and prepayments			36.228.957		23,160,298
Non-current assets				•	3,176,140,533
Inventories	8				3,779,883,956
Trade and other receivables					2,513,546,473
Advances, deposits and prepayments					156,219,658
Current tax assets				57,402,055	130,213,030
Cash and cash equivalents				169 420 593	180,580,885
Current assets	11				6,630,230,972
Total assets					9,806,371,505
Total assets		11,003,300,033	10,331,070,031	11,400,303,030	3,000,371,303
Equity					
Share capital	12	997.028.380	997.028.380	997.028.380	997,028,380
Reserves					569,134,429
Retained earnings					1,851,331,233
Equity attributable to owners of the Company					3,417,494,042
Non-controlling interest		-,- ,- ,	-	-, -, ,	-, , - , -
Total equity		3,072,967,332	3,192,075,074	3,278,097,051	3,417,494,042
Liabilities					
Retirement benefit obligations			-	2,525,859	-
Long term debt	13	14,214,573	25,682,777	-	-
Deferred tax liability		=	1,110,395	=	-
Lease liability (non-current portion)		871,904,389	896,938,482	816,131,245	821,361,558
Other liabilities	14	1,909,330,775	1,723,651,660	1,909,330,775	1,723,651,660
Non-current liabilities		2,803,324,117	2,647,383,314	2,727,987,879	2,545,013,218
Trade and other payables	15	2,301,390,558	2,386,901,238	2,500,497,989	1,882,191,451
Short-term borrowings - secured		3,277,521,561	1,961,093,776	2,794,185,542	1,746,861,938
Lease liability (current portion)		138,380,838	132,757,081	112,272,137	108,452,431
Current tax liabilities	10	=	-	47,868,492	106,358,425
Short term portion of long term debt	13	15,916 <u>,</u> 433	11,468,208		
Current liabilities		5,733,209,390	4,492,220,303	5,454,824,160	3,843,864,245
Total equity and liabilities		11,609,500,839	10,331,678,691	11,460,909,090	9,806,371,505
Net assets value per share (NAV)	22	30.82	32.02	32.88	34.28
Number of Shares used to compute NAV		99,702,838	99,702,838	99,702,838	99,702,838
Transpor or Shares asea to compate NAV		33,702,030	33,102,030	33,702,030	33,702,030

for and on behalf of the Board of Directors of Singer Bangladesh Limited

Polat Sen

Director

Dr. Syed Ferhat Anwar

Director

M. H. M. Fairoz Managing Director

Akram Uddin Ahmed Chief Financial Officer

Dated: 21 October 2020

Kazi Ashiqur Rahman

Acting Company Secretary

Statement of profit or loss and other comprehensive income (Un-audited)

		For	the period ended 1	January - 30 Septemb	er	For the period ended 1.		1 July - 30 September	
		Consoli	Consolidated Company Consolidated		Consolidated		Comp	any	
In BD Taka	Note	2020	2019	2020	2019	2020	2019	2020	2019
Sales		12,262,779,200	13,247,323,293	12,262,779,201	13,247,323,293	6,251,941,678	5,359,934,515	6,251,941,678	5,359,934,51
Earned carrying charges		68,446,575	83,547,293	68,446,575	83,547,293	20,068,795	29,600,856	20,068,795	29,600,856
Turnover	16	12,331,225,775	13,330,870,586	12,331,225,776	13,330,870,586	6,272,010,473	5,389,535,371	6,272,010,473	5,389,535,371
Cost of sales		(9,076,756,363)	(9,649,832,715)	(9,188,007,919)	(9,775,502,107)	(4,672,688,456)	(3,941,370,744)	(4,740,837,038)	(4,002,742,138
Gross profit		3,254,469,412	3,681,037,870	3,143,217,857	3,555,368,478	1,599,322,017	1,448,164,627	1,531,173,435	1,386,793,233
Operating expenses	17	(2,032,811,838)	(2,046,148,877)	(1,991,492,824)	(2,017,501,473)	(852,906,741)	(744,855,048)	(838,937,463)	(735,932,120
Other income	18	127,905,896	110,491,208	105,476,366	100,658,988	70,898,907	45,009,780	54,316,271	41,655,012
Operating profit		1,349,563,470	1,745,380,201	1,257,201,399	1,638,525,993	817,314,183	748,319,359	746,552,243	692,516,125
Finance income		-	254,260		254,260	-	43,851	-	43,851
Finance costs		(372,763,524)	(332,688,495)	(331,175,970)	(275,371,303)	(149,433,153)	(119,761,066)	(123,990,009)	(98,971,540
Net finance costs	19	(372,763,524)	(332,434,235)	(331,175,970)	(275,117,043)	(149,433,153)	(119,717,215)	(123,990,009)	(98,927,689
Profit before contribution to workers' profit participation	n fund	976,799,946	1,412,945,966	926,025,429	1,363,408,950	667,881,030	628,602,144	622,562,234	593,588,436
Contribution to workers' profit participation fund		(49,221,845)	(70,170,581)	(46,301,271)	(68,030,448)	(32,153,976)	(30,382,901)	(31,128,111)	(29,539,422
Profit before taxation		927,578,101	1,342,775,385	879,724,158	1,295,378,502	635,727,054	598,219,243	591,434,123	564,049,014
Income tax expense	20	(279,788,259)	(391,164,975)	(252,223,565)	(360,004,868)	(177,989,096)	(158,654,056)	(165,059,154)	(144,276,617
Profit after tax		647,789,842	951,610,410	627,500,593	935,373,634	457,737,958	439,565,187	426,374,969	419,772,397
Profit attributable to		-	-		-	-	-	-	
Equity holders of the Company (SBL)		647,789,842	951,610,410	-	-	457,737,958	439,565,187	-	
Non-controlling interest		-	-	-	-	-	-	-	
		647,789,842	951,610,410		-	457,737,958	439,565,187		
Other comprehensive income									
Items that will not be reclassified to profit or loss		=	-	-	-	=	-	-	
		-	-	-	-	-	-	-	
Total comprehensive income for the period		647,789,842	951,610,410	627,500,593	935,373,634	457,737,958	439,565,187	426,374,969	419,772,397
Total comprehensive income attributable to:									
Equity holders of the Company (SBL)									
Profit after tax		647,789,842	951,610,410	-	-	457,737,958	439,565,187	-	
Other comprehensive income		-	-	-	-	-	-	-	
		647,789,842	951,610,410		-	457,737,958	439,565,187		
Non-controlling interest									
Profit after tax		-	-	-	-	-	-	-	
Other comprehensive income		-	-	-	-	-	-	-	
		-	-		-	-	-	-	
Total comprehensive income for the period		647,789,842	951,610,410		•	457,737,958	439,565,187		
Earnings per share (EPS)	21	6.50	9.54	6.29	9.38	4.59	4.41	4.28	4.21
Number of Shares used to compute EPS		99,702,838	99,702,838	99,702,838	99,702,838	99,702,838	99,702,838	99,702,838	99,702,838

for and on behalf of the Board of Directors of Singer Bangladesh Limited

M. H. M. Fairoz Managing Director

Kazi Ashiqur Rahman Acting Company Secretary

Akram Uddin Ahmed Chief Financial Officer

Pull !

Dated: 21 October 2020

# Statement of Changes in Equity-Consolidated (Un-audited)

								For the Period en	ded 30 September
			Attributab	le to owner of the Co	ompany				
				Non-remittable	Non-distributable		,		
	Share	Revaluation	Capital	special capital	special	Retained		Non-controlling	Total
In BD Taka	capital	reserve	reserve	reserves	reserves	earnings	Total	interests	equity
Balance at 1 January 2020	997,028,380	550,340,462	18,190,942	370,178	232,847	1,625,912,264	3,192,075,073	-	3,192,075,073
Total comprehensive income									
Profit	-	-	-	-	-	647,789,842	647,789,842		647,789,842
Acquisition of business	-	-	-	-	-	-	-	-	-
Other comprehensive income	-	-	-	-	-	-	-	-	-
Total comprehensive income for the year	-	-	-	-	-	647,789,842	647,789,842	-	647,789,842
Transaction with owners of the Company									
Contributions and distributions									
Dividends:									
Cash dividend 2019	-					(767,711,855)	(767,711,855)		(767,711,855)
Total contributions and distributions	-	-	-	-	-	(767,711,855)	-	-	(767,711,855)
Adjustment for deferred tax arising from revaluation of	-	-	-	-	-	814,272	814,272		814,272
property, plant and equipment									
Transfer of depreciation on revaluation surplus	-	(2,442,836)	-	-	-	2,442,836	-	-	-
	-	(2,442,836)	-	-	-	3,257,108	814,272	-	814,272
Balance at 30 September 2020	997,028,380	547,897,626	18,190,942	370,178	232,847	1,509,247,359	3,840,679,187	-	3,072,967,332
Balance at 1 January 2019	766,944,910	554,281,723	18.190.942	370,178	232.847	971.039.498	2,311,060,098	66,518,445	2,377,578,543
•	700,544,510	334,201,723	18,130,342	370,170	232,047	371,033,436	2,311,000,038	00,518,445	2,377,370,343
Total comprehensive income									
Profit	-	-	-	-	-	951,610,410	951,610,410	-	951,610,410
Adjustment For IFRS 16									
Acquisition of business	-	-	-	-	-	(228,493,015)	(228,493,015)	(66,518,445)	(295,011,460)
Other comprehensive income	-	-	-	-	-	-	-	<del></del>	-
Total comprehensive income for the year	-	-	-	-	-	723,117,395	723,117,395	(66,518,445)	656,598,950
Transaction with owners of the Company									
Contributions and distributions									
Dividends:									
Stock dividend - 2018	230,083,470	-	-	-	-	(230,083,470)	-	-	-
Total contributions and distributions	230,083,470	-	-	-	-	(230,083,470)	-	-	-
Adjustment for deferred tax arising from revaluation of	-	-	-	-	-	929,830	929,830		929,830
property, plant and equipment									
Transfer of depreciation on revaluation surplus	-	(2,955,946)	-	-	-	2,955,946	-	-	-
	-	(2,955,946)	-	-	-	3,885,776	929,830	-	929,830
Balance at 30 September 2019	997,028,380	551,325,777	18,190,942	370,178	232,847	1,467,959,199	3,035,107,323		3,035,107,323

for and on behalf of the Board of Directors of Singer Bangladesh Limited

Director

Akram Uddin Ahmed **Chief Financial Officer** 

Dated: 21 October 2020

Dr. Syed Ferhat Anwar

Director

M. H. M. Fairoz

Managing Director

Kazi Ashiqur Rahman Acting Company Secretary

# Statement of Changes in Equity-Company (Un-audited)

		Changes in Equit	,			For the Period en	ided 30 September
In BD Taka	Share capital	Revaluation reserve	Capital reserve	Non-remittable special capital reserves	Non-distributable special reserves	Retained earnings	Total equity
Balance at 1 January 2020	997,028,380	550,340,462	18,190,942	370,178	232,847	1,851,331,233	3,417,494,042
Tatal assumushanaina imaama							
Total comprehensive income						627 500 502	627 500 502
Profit	-	-	-	-	-	627,500,593	627,500,593
Other comprehensive income		-	-	-	-	-	-
Total comprehensive income for the year	-	-	-	-	-	627,500,593	627,500,593
Transaction with owners of the Company Dividends:							
Cash dividend 2019	-	-	-	-	-	(767,711,855)	(767,711,855)
Stock dividend 2019	-					-	-
Total contributions and distributions	-	-	-	-	-	(767,711,855)	(767,711,855)
Adjustment for deferred tax arising from revaluation of	-	-	-	-	-	814,271	814,271
property, plant and equipment						- ,	- ,
Transfer of depreciation on revaluation surplus	_	(2,442,836)	_	_	-	2,442,836	_
	-	(2,442,836)	-	-	-	3,257,107	814,271
Balance at 30 September 2020	997,028,380	547,897,626	18,190,942	370,178	232,847	1,714,377,078	3,278,097,051
Balance at 1 January 2019	766,944,910	554,281,723	18,190,942	370,178	232,847	977,927,706	2,317,948,306
Total comprehensive income							
Profit	-	-	-	=	-	935,373,634	935,373,634
Total comprehensive income for the year	-	-	-	-	-	935,373,634	935,373,634
Transaction with owners of the Company Dividends:							
Stock dividend 2018	230,083,470	-	-	-	-	(230,083,470)	
Total contributions and distributions	230,083,470	-	=	=	=	(230,083,470)	
Adjustment for deferred tax arising from revaluation of	-	-	-	-	-	929,831	929,831
property, plant and equipment							
Transfer of depreciation on revaluation surplus	-	(2,955,946)	-	-	-	2,955,946	-
	=	(2,955,946)	-	=	-	3,885,777	929,831
Balance at 30 September 2019	997,028,380	551,325,777	18,190,942	370,178	232,847	1,687,103,647	3,254,251,771

for and on behalf of the Board of Directors of Singer Bangladesh Limited

Polat Sen

Director

Dr. Syed Ferhat Anwar

Director

M. H. M. Fairoz Managing Director

Akram Uddin Ahmed Chief Financial Officer

Dated: 21 October 2020

Kazi Ashiqur Rahman
Acting Company Secretary

Statement of Cash Flows (Un-audited)

For the Period ended 30 September 2020

	Note <u>Consoli</u>	dated	Compa	ny
In BD Taka	2020	2019	2020	2019
Cash flows from operating activities				
Collections from turnover and other income	12,113,835,221	13,398,345,273	12,510,541,143	13,388,513,053
Payments for costs and expenses	(11,571,000,535)	(12,069,593,783)	(11,862,259,592)	(12,860,413,369)
Interest paid on borrowings/leases	(402,929,706)	(316,954,287)	(368,162,312)	(258,117,042)
Payments to workers' profit participation fund	(77,335,951)	(65,609,558)	(75,321,587)	(64,490,660)
Income tax paid	(411,418,306)	(348,454,870)	(334,489,933)	(277,349,204)
Net cash from operating activities	(348,849,277)	597,732,775	(129,692,281)	(71,857,222)
Cash flows from investing activities				
Acquisition of property, plant and equipment	(68,465,759)	(82,928,568)	(45,310,757)	(76,332,916)
Dividend received from CDBL	1,427,952	1,427,952	1,427,952	1,427,952
Proceeds from sale of property, plant and equipment	4,208,000	-	4,208,000	-
Investment in subsidiary	-	(250,751,940)	-	(250,751,940)
Net cash from/(used in) investing activities	(62,829,807)	(332,252,556)	(39,674,805)	(325,656,904)
Cash flows from financing activities				
Term loan received	(7,019,979)	(5,854,788)	-	-
Lease Liability (principal repayment)	(297,878,692)	(174,722,386)	(279,878,964)	(151,631,089)
Dividends paid	(609,237,846)	(301,638)	(609,237,846)	(301,638)
Net cash used in financing activities	(914,136,517)	(180,878,812)	(889,116,810)	(151,932,727)
Net increase/(decrease) in cash	(1,325,815,601)	84,601,407	(1,058,483,896)	(549,446,853)
Cash and cash equivalents at 1 January	(1,779,381,683)	(2,534,131,396)	(1,566,281,053)	(1,924,991,845)
Acquisition of Business		-		-
Cash and cash equivalents at 30 September	(3,105,197,284)	(2,449,529,989)	(2,624,764,949)	(2,474,438,698)
Closing cash and cash equivalents have been arrived at as f				
Cash and cash equivalents	172,324,277	220,178,184	169,420,593	142,165,607
Short-term borrowings - secured (bank overdrafts)	(3,277,521,561)	(2,669,708,173)	(2,794,185,542)	(2,616,604,305)
	(3,105,197,284)	(2,449,529,989)	(2,624,764,949)	(2,474,438,698)
Net Operating Cash Flow Per Share (NOCFPS)	23 (3.50)	6.00	(1.30)	(0.72)
Number of Shares used to compute NOCFPS	99,702,838	99,702,838	99,702,838	99,702,838
·				·

for and on behalf of the Board of Directors of Singer Bangladesh Limited

Director

Dr. Syed Ferhat Anwar

Director

M. H. M. Fairoz **Managing Director** 

Akram Uddin Ahmed **Chief Financial Officer** 

Dated: 21 October 2020

Kazi Ashiqur Rahman **Acting Company Secretary** 

#### **Notes to the Financial Statements**

# 1 Reporting entity

# 1.1 Company profile

Singer Bangladesh Limited (the Company) was incorporated in Bangladesh as a private limited Company on 4 September 1979 under the Companies Act 1913. It was converted into a public limited Company in 1983 when it offered its shares to the public with the requisite permission from the Government. It has been a direct subsidiary of Retail Holdings Bhold B.V., The Netherlands (formerly Singer Bhold B.V., The Netherlands) since 2003. The shares of the Company are listed with Dhaka Stock Exchange Limited and Chittagong Stock Exchange Limited. The address of the registered office of the Company is 39 Dilkusha Commercial Area, Dhaka 1000, Bangladesh.

#### 1.2 Nature of business

Principal activities of the Company throughout the year were manufacturing of panel televisions, air conditioners and furniture and marketing of refrigerators, televisions, air conditioners, furniture, sewing machines, computers, washing machines and other consumer electronics and household appliances. The manufacturing plant of the Company is situated at Rajfulbaria, Jhamur, Savar, Dhaka 1340.

## 1.3 Description of subsidiary

# International Appliances Limited (IAL)

International Appliances Limited (the Company) was incorporated in Bangladesh as a private limited company on 23 December 2014 under the Companies Act 1994. It has been an associate of Singer Bangladesh Limited since inception. Singer Bangladesh Limited acquired it as subsidiary on 16 October 2017. On 27 February 2019 it became fully owned subsidiary of Singer Bangladesh Limited. The address of the Registered Office of the Company is Mousa Koulashur, Hemayetpur, Savar, Dhaka, Bangladesh. Principal activities of the Company is manufacturing and selling of refrigerators of different capacities, models and types with the brand of "Singer" for exclusive marketing by Singer Bangladesh Limited. The manufacturing plant of the Company is situated at Mousa Koulashur, Hemayetpur, Savar, Dhaka, Bangladesh.

# 2 Basis of preparation

# 2.1 Presentation of financial statements

These interim financial statements of the Company and Group have been prepared on the basis of the same accounting policies and methods applied for the year ended 31 December 2019. The consolidated financial statements of Singer Bangladesh Limited for the period ended 31 March 2020 encompasses interim financial statements of the Company and its subsidiary.

## 2.2 Statement of compliance

These interim financial statements have been prepared in compliance with the requirements of the International Financial Reporting Standards (IFRS) and International Accounting Standards (IAS), the Companies Act 1994, Bangladesh Securities and Exchange Ordinance 1969, Bangladesh Securities and Exchange Rules 1987, Listing Regulations of Dhaka and Chittagong Stock Exchanges and other relevant local laws as applicable.

#### 2.3 Going concern

The Company has adequate resources to continue in operation for foreseeable future and hence, these financial statements have been prepared on going concern basis. As per management assessment there are no material uncertainties related to events or conditions (specifically COVID 19) which may cast significant doubt upon the Company's ability to continue as a going concern.

# 2.4 Functional and presentational currency

These interim consolidated financial statements are presented in Bangladesh Taka (BDT/Taka/Tk.), which is both functional and presentational currency of the Company.

#### **Notes to the Financial Statements**

# 2.5 Impact of COVID-19

In view of the current Pandemic of COVID-19 the management of the Company makes critical estimates and judgments of matters including but not limited to business plan and forecast to support going concern assumption, revenue recognition (IFRS 15), inventory valuation (IAS 2), impairment assessment (IAS 36), onerous contract (IAS 37), debt servicing and compliance with covenants (IFRS 7) etc. In addition, management is aware that any modifications in contract may result changes in terms of financial assets and liabilities (IFRS 9), leases (IFRS 16), compensation arrangements with employees (IAS 19) etc.

Owing of COVID-19 impact, preparation of reliable forecast information is challenging as this can have pervasive impact across multiple elements of financial statements. Entity uses forecast information for multiple purposes such as, the impairment of non financial assets, expected credit losses (ECL), fair value of assets and liabilities, change in net realizable value of inventory, the recoverability of deferred tax assets and the entity's ability to continue as a going concern.

Though revenue has been achieved at a growth rate of 16.6% in Q3 2020 but both YTD Sep 2020 revenue and net results have been significantly lower compared to the same period of last year mainly due to government declared long general holidays / lockdown to tackle the spread of Covid-19 pandemic. The general holiday was started from 26th March 2020 allowing only restricted movements of people and essential goods. Consequently, all government and private offices, factories, shops, markets (except emergency services, hospitals, pharmacies, grocery shops, kitchen markets and movement of essential commodities) had to close their operation and all businesses activities were put on hold from 26th March 2020 until 10 May 2020.

Considering the big festival (Eid-ul-Fitr) which was held on 25 May 2020 government allowed to open shops, restaurants and shopping malls from 10 May 2020 with limited time from 10 am to 4 pm and subject to taking health safety precautions and maintaining social distance. Within various limitations the company managed to open its 60%-70% shops out of 407 showrooms (rest shops were closed due to local authority restrictions) from 10 May 2020 and also in Ramadan time we could not open shops after iftar when it was used to be rush hours before Covid-19 pandemic. On the other hand, a tiny portion of our dealer network could open for their shops for businesses and corporate customers could not open their business at all. However, Singer has secured 50% sales in May 2020 of its target despite all these limitations mentioned above.

Though government has not extended general holiday/ lockdown after 31 May 2020 but attempting to introduce cluster-based lockdown based on zoning systems (Red, Yellow and Green). Moreover, the flood has affected north eastern part of the country due to excessive rain in those area and in the upper basin from the beginning of forth week of June 2020 and many more districts have been inundated with flood water. All these factors and events together have impacted the lives of general mass people and business activities all over the country and in the end, it has driven the sales downward. However, slowly sales is getting its normal pace and improving month by month with the gradual restart of country's economic activities.

Management of the Company strongly believes that, there is no need to re-evaluate/re-measure of for the impairment of non financial assets, fair value of assets and liabilities, any potential decrease in net realizable value of inventory, any adverse impact on employee benefits and employer obligations and the entity's ability to continue as a going concern except for some impact of incremental expected credit losses. For this impact of incremental expected credit losses. For this impact of incremental expected credit losses (ECL) management has already started continuous evaluation for measurement and recognize any excess losses in its monthly accounts from April 2020. However, there are improvments in the context of overdue receivable collections which is supporting the considertaion of the reduction of any likely unsual incremental impact from the point of view of ECL.

Notes to the Financial Statements (continued)

3 Property, plant and	equipment
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	Consolidated		Company	
In BDT	At 30 Sept 2020	At 31 Dec 2019	At 30 Sept 2020	At 31 Dec 2019
Cost	2,372,356,918	2,335,344,566	1,892,123,309	1,873,679,097
Accumulated depreciation	980,131,460	915,320,273	821,833,715	785,097,991
	1,392,225,458	1,420,024,293	1,070,289,594	1,088,581,106

# 4 Intangible assets

	Consolidated		Company	
In BDT	At 30 Sept 2020	At 31 Dec 2019	At 30 Sept 2020	At 31 Dec 2019
Cost	76,062,580	75,882,581	75,942,405	75,762,406
Accumulated amortisation	50,600,192	46,117,440	50,571,164	46,097,416
	25,462,388	29.765.141	25.371.241	29.664.990

# 5 Investments

	Consol	idated	Company	
In BDT	At 30 Sept 2020	At 31 Dec 2019	At 30 Sept 2020	At 31 Dec 2019
Investment in subsidiary	-	-	646,799,056	646,799,056
Investment in term deposit	2,630,000	2,630,000	2,630,000	2,630,000
Investment in Central Depository Bangladesh Limited (CDBL)	1,569,450	1,569,450	1,569,450	1,569,450
·	4.199.450	4.199.450	650.998.506	650.998.506

# 6 Deferred tax assets

	Consoli	Company		
In BDT	At 30 Sept 2020	At 31 Dec 2019	At 30 Sept 2020	At 31 Dec 2019
Opening balance	(1,110,396)	26,507,800	43,667,319	45,639,652
Acquisition of business	-	-	-	
	(1,110,396)	26,507,800	43,667,319	45,639,652
Released/(expense) during the year	16,562,220	(28,931,950)	23,776,435	(3,286,087)
Transferred to retained earnings	814,279	1,313,755	814,279	1,313,754
	17,376,499	(27,618,195)	24,590,714	(1,972,333)
	16,266,103	(1,110,395)	68,258,033	43,667,319

6.1	Closing balance	Consoli	dated	Company		
		At 30 Sept 2020 At 31		At 30 Sept 2020	At 31 Dec 2019	
	In BDT					
	Deferred tax assets	363,218,374	352,971,214	325,638,919	304,969,009	
	Deferred tax liabilities	(346,952,272)	(354,081,609)	(257,380,886)	(261,301,690)	
		16,266,103	(1,110,395)	68,258,033	43,667,319	

1 Deferred tax assets	Consol	Company		
	At 30 Sept 2020	At 31 Dec 2019	At 30 Sept 2020	At 31 Dec 2019
In BDT				
Provision for gratuity	-	1,166,091	-	-
Reserve against inventories	27,202,254	27,080,272	25,330,272	27,080,272
Reserve for warranty	33,499,659	29,476,317	29,241,234	23,421,861
Provision for bad debts	38,966,567	21,097,067	38,966,567	21,097,067
Unabsorbed depreciation	-	5,823,106	-	-
Provision for Machine Maintenance Cost	2,790,403	-	-	-
Property, plant and equipment	-	916,312		916,312
Lease Liability	260,759,492	267,412,049	232,100,846	232,453,497
•	363 218 374	352 071 214	325 638 010	304 969 009

6.1.2	Deferred tax liabilities	Consolidated		Company	
		At 30 Sept 2020	At 31 Dec 2019	At 30 Sept 2020	At 31 Dec 2019
	In BDT				
	Provision for gratuity		(1,213,165)	-	(1,213,165)
	Revaluation of land and building	(21,825,083)	(22,776,222)	(21,825,083)	(22,776,222)
	Property, plant and equipment	(77,673,813)	(60,364,154)	(18,039,063)	-
	Right-of-use (ROU) asset	(247,453,376)	(269,728,069)	(217,516,740)	(237,312,303)
		(346,952,272)	(354,081,609)	(257,380,886)	(261,301,690)

The amounts of deferred tax assets and liabilities have been netted off as permitted by IAS 12. "Income taxes".

# 7 Advances, deposits and prepayments

7.1

Advances, deposits and prepayments				
	Consolidated		Company	
In BDT	At 30 Sept 2020	At 31 Dec 2019	At 30 Sept 2020	At 31 Dec 2019
Advances to others	9,658,660	24,504,492		9,299,540
Advances	9,658,660	24,504,492	•	9,299,540
Security deposits	29,678,474	29,432,145	23,492,798	23,160,298
Deposits	29,678,474	29,432,145	23,492,798	23,160,298
Prepayments	155,821,464	194,322,790	97,402,093	146,920,118
Prepayments	155,821,464	194,322,790	97,402,093	146,920,118
	195,158,598	248,259,427	120,894,891	179,379,956
Non-current portion of deposits and prepayments	29,678,474	36,228,957	23,492,798	23,160,298
Current portion of advances, deposits and prepayments	165,480,124	212,030,470	97,402,093	156,219,658
	195,158,598	248,259,427	120,894,891	179,379,956

Notes to the Financial Statements (continued)

	Consoli	idated	Comp	any
	At 30 Sept 2020	At 31 Dec 2019	At 30 Sept 2020	At 31 Dec 2019
Inventories				
	Consoli	idated	Comp	any
In BDT	At 30 Sept 2020	At 31 Dec 2019	At 30 Sept 2020	At 31 Dec 2019
Finished goods	3,133,158,074	2,863,312,296	3,128,102,724	2,810,051,83
Non-Trade goods	11,482,572	9,738,312	11,482,572	9,738,3
Raw materials	437,947,097	615,051,287	208,934,111	244,738,38
Goods in transit	595,662,299	1,018,609,051	417,230,297	823,676,5
Work in progress	-	-	-	-
	4,178,250,042	4,506,710,946	3,765,749,704	3,888,205,04
Provision for inventory obsolescence	(101,321,088)	(108,321,088)	(101,321,088)	(108,321,0
	4,076,928,954	4,398,389,858	3,664,428,616	3,779,883,9
Trade receivable	At 00 00pt 2020	, 51 DOO 2019	00 Ocpt 2020	O1 D00 Z01
In BDT	Consoli At 30 Sept 2020	At 31 Dec 2019	Comp At 30 Sept 2020	At 31 Dec 201
Hire receivable from customers	3,456,674,437	2,436,581,468	3,456,674,437	2,436,581,4
Unearned carrying charges	(434,966,772)	(290,133,543)	(434,966,772)	(290,133,5
	3,021,707,665	2,146,447,925	3,021,707,665	2,146,447,9
Provision for doubtful debts	(96,114,711)	(45,841,615)	(96,114,711)	(45,841,6
	2,925,592,954	2,100,606,310	2,925,592,954	2,100,606,3
Receivable from Dealers	810,375,426	141,350,706	810,375,426	141,350,7
Receivables from Corporate	229,663,118	76,053,832	229,663,118	76,053,8
Provision for doubtful debts	(27,968,325)	(15,271,003)	(27,968,325)	(15,271,0
	3,937,663,173	2,302,739,845	3,937,663,173	2,302,739,8
Other receivables				
Receivable from employees	7,447,912	6,079,527	6,680,776	5,916,4
	56,997,963	29,188,237	56,997,963	29,188,2
	50,788,06			
Receivable from shop managers Receivable from Singer Asia Limited	2,158,465	1,497,415	2,158,465	
Receivable from shop managers				1,497,4
Receivable from shop managers Receivable from Singer Asia Limited	2,158,465	1,497,415	2,158,465	1,497,4 186,760,0
Receivable from shop managers Receivable from Singer Asia Limited Other receivables	2,158,465	1,497,415 148,542,378	2,158,465	1,497,4 186,760,0 5,867,4 4,852,6

#### 9.1 COVID-19 effect:

Provision for doubtful debts

Collections from the retail customers got slower when government declared general holiday. During these general holidays everything remain closed and all people were advised to stay in home which affected adversely the payment of overdue as well as normal by the customers. On the other hand, our branch/shop managers were also unable to collect receivables from the customers due to movement restrictions imposed by the government in view of general holidays and closures of shops as well. As the economic activities are yet come back on its normal pace, people are still more concern about their basic needs and are more spending on items like food, medicine, cleaning items (due to COVID-19) etc. So, in a nut shell the remaining installment payments making progresses slowly and management is making efforts to expedite collection by identifying the customers who are delaying payments (both willingly). Collections of receivables from wholesales and corporate customers were also slow due to the same reasons as mentioned above. The business activities of wholesale and coprporate customers were also hurt which affected their payments ability also and in turn, it affects the collections of the company from these two areas.

(31,783,237)

165.583.541

4.103.246.714

(23,275,649)

169,140,207

2.471.880.052

(31,783,237)

458,228,251

4.395.891.424

(23,275,649)

210.806.628

2.513.546.473

So, the collections from customers of all channels were slow in the last few months which is gradually improving. However, it has increased the risk of lower collection due to effect of pandemic compared to general trend under normal condition. For retail customers the chance of default was increasing which is now getting improved. Here it should be mentioned that, Singer's maximum customer base (for retail customers') is in lower-middle, middle and higher-middle class for whom the HP sales system is very attractive as it allows them to have a costly product (like- air conditioner, refrigerator, washing machine, oven etc.) with installment payments. As a result of these customers base the increasing risk of default due to slower collection under this pandemic, provision for bad debt needs to be kept higher so far than it was under normal circumstances. So, the bad debt expenses also rises. However, with the improvement of collection we are expecting to see improvement in bad debts provision.

# 10 Current tax assets/(Liabilities)

	Consoli	idated	Comp	any
In BDT	At 30 Sept 2020	At 31 Dec 2019	At 30 Sept 2020	At 31 Dec 2019
Advance income tax	1,970,801,337	1,559,383,030	1,601,081,334	1,266,591,401
Provision for income tax	(1,727,226,373)	(1,430,875,895)	(1,648,949,827)	(1,372,949,827)
	243,574,964	128,507,136	(47,868,492)	(106,358,425)

# 10.1 Advance income tax

	Consolidated		Consolidated	
In BDT	At 30 Sept 2020	At 31 Dec 2019	At 30 Sept 2020	At 31 Dec 2019
Opening balance	1,559,383,030	1,119,725,295	1,266,591,401	920,881,202
Acquisition of business	-	-	-	<u>-</u>
	1,559,383,030	1,119,725,295	1,266,591,401	920,881,202
Add: Advance income tax paid during the year	411,418,307	439,657,735	334,489,933	345,710,199
Adjustment for completion of prior year tax assessment	-	-	-	<u>-</u>
Closing balance	1,970,801,337	1,559,383,030	1,601,081,334	1,266,591,401

# 10.2 Provision for income tax

	Consolidated		Consolidated	
In BDT	At 30 Sept 2020	At 31 Dec 2019	At 30 Sept 2020	At 31 Dec 2019
Opening balance	1,430,875,895	1,021,235,053	1,372,949,827	979,699,875
Acquisition of business	-	-	-	<u>-</u>
	1,430,875,895	1,021,235,053	1,372,949,827	979,699,875
Provision during the year	296,350,478	416,116,006	276,000,000	399,725,116
Adjustment for prior year	-	(6,475,164)	-	(6,475,164)
Adjustment for completion of prior year tax assessment	-	-	-	<u>-</u>
	1,727,226,373	1,430,875,895	1,648,949,827	1,372,949,827

#### 11 Cash and cash equivalents

	Consol	Consolidated		oany
In BDT	At 30 Sept 2020	At 31 Dec 2019	At 30 Sept 2020	At 31 Dec 2019
Cash in hand	926,768	330,466	243,269	79,435
Cash at bank	163,989,773	165,542,017	161,769,588	164,661,840
Cash in transit	7,407,736	15,839,610	7,407,736	15,839,610
	172,324,277	181,712,093	169,420,593	180,580,885

#### Notes to the Financial Statements (continued)

# 12 Share capital

In BDT			At 30 Sept 2020	At 31 Dec 2019
Authorised:		-		-
250,000,000 ordinary shares of Taka 10 each			2,500,000,000	1,000,000,000
Issued, subscribed and paid up:				
25,670 ordinary shares of Taka 10 each issued for cash			256,700	256,700
102,580 ordinary shares of Taka 10 each issued for consideration other than cash			1,025,800	1,025,800
99,574,588 ordinary shares of Taka 10 each issued as fully paid-up bonus shares			995,745,880	995,745,880
			997,028,380	997,028,380
Shareholding position:				
onarcholding position.	At 30 Sept	2020	At 31 De	c 2019
Name of shareholder	No. of share	Value (BDT)	No. of share	Value (BDT)
Retail Holdings Bhold B.V., The Netherlands	36,886,123	368,861,230	36,886,123	368,861,230
Retail Holdings Bhold B.V., The Netherlands -non-remittable shares	19,933,214	199,332,140	19,933,214	199,332,140
Local shareholders	42,883,501	428,835,010	42,883,501	428,835,010
	99,702,838	997,028,380	99,702,838	997,028,380

Beneficial percentage of holdings

	2020	2019
Name of shareholder		
Retail Holdings Bhold B.V., The Netherlands	37%	37%
Retail Holdings Bhold B.V., The Netherlands - non-remittable shares	20%	20%
Local shareholders	43%	43%
	100%	100%

Company's authorised capital has been increased to Taka 2,500,000,000 from Taka 1,000,000,000 in the 40th AGM

# 13 Long term debt

Represents long term loan obtained from Commercial Bank of Ceylon Plc to finance investment in Capital Machinery of IAL which is repayable in six years starting from September 2018.

# 14 Other liabilities

	Consol	Consolidated		oany
In BDT	At 30 Sept 2020	At 31 Dec 2019	At 30 Sept 2020	At 31 Dec 2019
Non-remittable accounts	1,562,435,491	1,408,949,743	1,562,435,491	1,408,949,743
Security deposits from shop managers, agent and dealers	300,109,310	277,226,939	300,109,310	277,226,939
Warranty Long term Portion	46,785,974	37,474,978	46,785,974	37,474,978
	1.909.330.775	1.723.651.660	1.909.330.775	1.723.651.660

# 15 Trade and other payables

	Consol	Consolidated		Company	
In BDT	At 30 Sept 2020	At 31 Dec 2019	At 30 Sept 2020	At 31 Dec 2019	
Trade payables	552,978,088	453,166,958	1,123,917,035	566,079,664	
Other payables :					
Royalty	359,671,685	365,355,502	306,818,500	315,805,040	
Payable for expenses	964,458,981	899,750,681	936,890,321	876,073,774	
Payable for other finance	424,281,804	654,364,531	132,872,133	109,969,407	
Leasehold improvements against new shops		14,263,566	-	14,263,566	
	1,748,412,470	1,933,734,280	1,376,580,954	1,316,111,787	
	2,301,390,558	2,386,901,238	2,500,497,989	1,882,191,451	

#### 16 Turnover

The Group as well as the Company, considering the nature of its core business, is used to include hire purchase sales' agreement fees, reverts product sales and income from financial & related services under revenue from contracts with customers. For improved presentation under IFRS 15, the said items have been included in other income instead of reporting under revenue from contracts with customers. To keep consistency in presentation comparative figures for the Period ended 30 September 2019 have been rearranged between revenue from contracts with customers and other income. Profit after tax remain unchanged despite this rearrangement of comparative figures.

Consolidated

Company

# 17 Operating expenses

	Consolidated Company		mpany	
In BDT	At 30 Sept 2020	At 30 Sept 2019	At 30 Sept 2020	At 30 Sept 2019
Advertisement and sales promotion	447,701,919	599,470,133	447,701,919	599,470,133
Shop operating expenses	386,543,863	377,441,903	386,543,863	377,441,903
Salaries and allowances	321,817,049	258,520,420	307,974,949	254,623,596
Rent and occupancy	46,711,642	29,298,934	46,711,642	26,298,934
Royalty	161,018,939	176,864,959	136,252,965	154,802,730
Warranty	163,774,479	145,527,076	163,774,479	145,527,076
Utilities	34,422,586	41,204,202	34,419,886	41,204,202
Depreciation	47,282,569	42,229,695	47,267,944	42,213,747
Right-of-use asset depreciation	178,270,307	146,097,287	178,270,307	149,097,287
Bad debts	84,304,162	46,984,425	84,304,162	46,984,425
Office administration	42,992,515	49,366,697	42,951,955	49,334,730
Repairs and maintenance	34,332,065	35,922,432	34,332,065	35,899,932
Directors' fee and remuneration	21,949,749	20,615,243	21,904,949	20,615,243
Travelling	20,914,281	33,841,896	20,903,358	33,823,215
Amortisation	3,602,149	5,415,997	3,593,140	5,406,988
Bank charge	19,712,864	19,197,124	18,813,591	17,876,639
Insurance	3,621,153	3,668,909	3,621,153	3,668,909
Fuel and car maintenance	1,617,520	2,766,244	1,617,520	2,766,244
Professional and technical fees	7,056,680	5,127,574	5,941,880	4,289,063
Statutory audit fee	1,293,750	1,078,125	862,500	646,875
Entertainment	3,155,217	5,029,106	3,155,217	5,029,106
Dues and subscription	716,380	480,496	573,380	480,496
	2,032,811,838	2,046,148,877	1,991,492,824	2,017,501,473

# Notes to the Financial Statements (continued)

# 18 Other income

	Consolidated		Company	
	At 30 Sept 2020	At 30 Sept 2019	At 30 Sept 2020	At 30 Sept 2019
Sale of scrapped inventories and others	9,790,077	10,068,120	201,000	235,900
Gain/(loss) on sale of fixed assets	(9,223,170)	(1,120,695)	(9,223,170)	(1,120,695)
Fire loss of inventory	-	(30,955,760)	-	(30,955,760)
Hire agreement fees	94,708,889	108,798,280	94,708,889	108,798,280
Reverts Product Income	12,227,338	15,797,626	12,227,338	15,797,626
Income from financial & related services	2,189,706	4,112,167	2,189,706	4,112,167
Foreign exchange gain/(loss)	12,840,453	-	-	-
Other	5,372,603	3,791,470	5,372,603	3,791,470
	127.905.896	110.491.208	105.476.366	100.658.988

# 19 Net finance costs

	Consolidated		Company	
	At 30 Sept 2020	At 30 Sept 2019	At 30 Sept 2020	At 30 Sept 2019
Finance income		254,261		254,261
Interest expenses on borrowings	(293,977,757)	(262,280,226)	(259,289,628)	(213,909,876)
Interest expenses on leases	(78,785,767)	(70,408,270)	(71,886,342)	(61,461,428)
Finance costs	(372,763,524)	(332,434,235)	(331,175,970)	(275,117,043)

# 20 Income tax expense

income tax expense				
	Consol	Consolidated		pany
In BDT	At 30 Sept 2020	At 30 Sept 2019	At 30 Sept 2020	At 30 Sept 2019
Current tax expense	296,350,479	386,306,330	276,000,000	372,010,000
Adjustments in the period for current tax of prior periods	-	-	-	-
Deferred tax expense/(income) relating to origination and reversal of temporary differences	(16,562,220)	4,858,645	(23,776,435)	(12,005,132)
Deferred tax expense/(income) relating to changes in tax rates or the		-		-
imposition of new taxes				
	279,788,259	391,164,975	252,223,565	360,004,868

Reconciliation of effective tax rate		Consolidated		Company	
		At 30 Sept	2020	At 30 Sept :	2020
In BDT	Note	Percentage	BDT	Percentage	BDT
Profit before tax			927,578,101		879,724,158
Tax using the Company's tax rate		25.65%	237,965,584	25.00%	219,931,040
Tax effect of:					
Provision for non-deductible expenses		1.79%	16,610,688	1.82%	16,021,125
Adjustments / provision released during the year		2.12%	19,667,559	2.24%	19,667,559
Other components of tax as per Income Tax Ordinance 1984		2.97%	27,513,819	2.32%	20,380,277
Temporary differences		-1.79%	(16,562,220)	-2.70%	(23,776,435)
Adjusted unabsorbed depreciation		-0.58%	(5,407,171)	0.00%	
		30.16%	279,788,259	28.67%	252,223,565

		Consolidated		Company	
		At 30 Sept	2019	At 30 Sept	2019
In BDT	Note	Percentage	BDT	Percentage	BDT
Profit before tax			1,342,775,385		1,295,378,502
Tax using the Company's tax rate		25.19%	338,212,987	25.00%	323,844,626
Tax effect of:					
Provision for non-deductible expenses		0.54%	7,244,598	0.51%	6,562,098
Adjustments / provision released during the year		0.63%	8,431,682	0.65%	8,431,682
Other components of tax as per Income Tax Ordinance 1984		3.96%	53,139,708	2.56%	33,171,594
Temporary differences		0.36%	4,858,645	-0.93%	(12,005,132)
Adjusted unabsorbed depreciation		-1.54%	(20,722,645)	0.00%	
		29.13%	391,164,975	27.79%	360,004,868

# 21 Earnings per share (EPS)

# 21.1 Basic earnings per share

	Consolidated		Comp	any
	At 30 Sept 2020	At 30 Sept 2019	At 30 Sept 2020	At 30 Sept 2019
Earnings attributable to the ordinary shareholders	647,789,842	951,610,410	627,500,593	935,373,634
Number of Shares used to compute EPS	99,702,838	99,702,838	99,702,838	99,702,838
Basic earnings per share	6.50	9.54	6.29	9.38

Earning per share (EPS) has been computed by dividing the basic earnings by the number of ordinary shares outstanding as of 30 September 2020 in terms of International Accounting Standard (IAS-33).

# 21.2 Diluted earnings per share

No diluted earnings per share is required to be calculated for the year as there was no potentially dilutive potential ordinary shares during the year.

# Notes to the Financial Statements (continued)

# 22 Net Assets Value (NAV) Per Share

	Consoli	Consolidated		oany
	At 30 Sept 2020	At 31 Dec 2019	At 30 Sept 2020	At 31 Dec 2019
Total assets	11,609,500,839	10,331,678,691	11,460,909,090	9,806,371,505
Total liability	(8,536,533,507)	(7,139,603,617)	(8,182,812,039)	(6,388,877,463)
Net assets value	3,072,967,332	3,192,075,074	3,278,097,051	3,417,494,042
Number of Shares used to compute NAV	99,702,838	99,702,838	99,702,838	99,702,838
Net assets value (NAV) per share	30.82	32.02	32.88	34.28

# 23 Net Operating Cash Flow Per Share (NOCFPS)

	Consol	Consolidated		oany
	At 30 Sept 2020	At 30 Sept 2019	At 30 Sept 2020	At 30 Sept 2019
Net cash from operating activities	(348,849,277)	597,732,775	(129,692,281)	(71,857,222)
Number of ordinary shares outstanding	99,702,838	99,702,838	99,702,838	99,702,838
Net Operating Cash Flow Per Share (NOCFPS)	(3.50)	6.00	(1.30)	(0.72)

# 24 Reconciliation of net income with cash flows from operating activates

	Consolidated		Company	
	At 30 Sept 2020	At 30 Sept 2019	At 30 Sept 2020	At 30 Sept 2019
Net income	647,789,842	951,610,410	627,500,593	935,373,634
Add/(deduct) for noncash items:				
Depreciation & amortization	268,025,315	245,299,027	238,235,162	188,381,775
(Gain) / loss on sale of property, plant and equipment	9,223,170	(1,120,695)	9,223,170	(1,120,695)
Deferred tax expenses/(income)	(16,562,220)	3,872,059	(23,776,435)	3,436,404
Tax expenses	279,788,259	391,164,975	252,223,565	360,004,868
Finance expenses/(Income)	372,763,524	332,434,235	331,175,970	275,117,043
Changes in:				
(Increase)/Decrease in deposits and prepayments	6,550,483	(53,466,450)	(332,500)	(54,366,298)
(Increase)/Decrease in inventories	321,460,904	698,946,226	115,455,340	474,966,477
(Increase)/Decrease in trade and other receivables	(1,419,677,486)	(2,105,682,984)	(1,679,169,535)	(1,852,758,848)
(Increase)/Decrease in Advances, deposits and prepayments	46,550,346	125,822,943	58,817,565	106,423,480
Increase/(Decrease) in retirement benefits obligation	7,874,380	5,611,865	2,525,859	-
Increase/(Decrease) in other liability (except non remittable account )	22,882,371	25,655,854	22,882,371	2,495,330
Increase/(Decrease) in accounts payables (excluding dividend payable)	(85,618,378)	645,982,203	618,198,840	25,655,854
Tax paid	(411,418,306)	(348,454,870)	(334,489,933)	(277,349,204)
Interest paid	(402,929,706)	(316,954,287)	(368,162,312)	(258,117,042)
Increase/(Decrease) in short term liability	4,448,225	(2,987,736)	•	- 1
	(996,639,119)	(353,877,635)	(757,192,874)	(1,007,230,856)
Net cash flows from operation activities	(348,849,277)	597,732,775	(129,692,281)	(71,857,222)

#### 25 Related party disclosures under IAS-24

Related party transactions are disclosed in compliance with IAS-24 "Related Party Disclosures". The name of the related parties, the nature of the transactions and their balance at year end have been set out below:

# 25.1 Related party transactions

Singer Bangladesh Limited (the Company) is a direct subsidiary of Retail Holdings Bhold B.V., The Netherlands (formerly Singer Bhold B.V., The Netherlands) since 2003, which holds 57% of the total shares issued.

Retail Holdings Asia B.V. was the Parent (i.e. owner of 100% shares) of Retail Holdings Bhold B.V., The Netherlands, up to March 2019 as it sold its 100% holdings to A R Dutch B.V., The Netherlands which is a direct subsidiary of Arçelik A.Ş.

# 25.2 Related party transactions

Read this note in conjunction with note no. 20.2.

			Consolidated		Company	
Name of related parties	Relationship	Nature of	At 30 Sept 2020	At 30 Sept 2019	At 30 Sept 2020	At 30 Sept 2019
		•	BDT	BDT	BDT	BDT
Retail Holdings Asia B.V.	Subsidiary of former ultimate parent	Royalty payment	166,701,032	119,174,918	145,239,505	119,174,918
International Appliances Limited	Subsidiary of Singer	Procurement of products	-	-	2,251,452,190	2,206,222,859
International Appliances Limited	Subsidiary of Singer	Current account	-	-	215,292,975	95,179,161

Notes to the Financial Statements (continued)

				Consoli	dated	Company	
	Name of related parties	Relationship	Nature of	At 30 Sept 2020	At 30 Sept 2019	At 30 Sept 2020	At 30 Sept 2019
				BDT	BDT	BDT	BDT
	BEKO Electrical Appliances Co. Ltd.	Subsidiary of ultimate parent	Procurement of products	-	3,491,578	-	3,491,578
	BEKO Thai Co. Ltd.	Subsidiary of ultimate parent	Procurement of products	199,750,888	112,063,750	199,750,888	112,063,750
	Arcelik A.S.	Ultimate parent	Procurement of products	69,282,825	12,876,806	69,282,825	12,876,806
	Defy Appliances (pvt) Ltd	Subsidiary of ultimate parent	Procurement of products	6,946,179	-	6,946,179	-
	Dawlance (Private) Limited	Subsidiary of ultimate parent	Procurement of products	2,914,726	-	2,914,726	-
5.2	Related party receivable/(payable)						
				Consoli		Company	
	Name of related parties	Relationship	Nature of transaction	At 30 Sept 2020 BDT	At 30 Sept 2019 BDT	At 30 Sept 2020 BDT	At 30 Sept 2019
	Name of related parties		transaction	וטם	ועם	ועם	וטפ
	Retail Holdings Asia B.V.	Subsidiary of former ultimate parent	Royalty payable Current account	(37,301,049)	(375,762,880)	(30,547,822)	(316,179,957)
	Retail Holdings Bhold B.V., The Netherlands	Parent company	Royalty payable Current account	(322,370,636)	-	(276,270,678)	-
	International Appliances Limited	Subsidiary of	Procurement of products	-	-	(570,938,946)	(270,277,125)
	International Appliances Limited	Subsidiary of	Current account	-	-	297,289,873	255,793,434
	Arcelik A.S.	Ultimate parent	Reimbursement of Expenses	1,553,058	2,158,465	1,553,058	- 2,158,465
	Arcelik A.S.	Ultimate parent	Procurement of products	(8,917,117)	(2,485,378)	(8,917,117)	(2,485,378)

## 26 Significant deviation

25.

a. The coronavirus (COVID-19) outbreak has greatly impacted on the macroeconomic performance of the country as well as it has impacted the Company's operations and its financial position too. It has been observed that, there were, effectively, no sales during April and much less sales during May and June than that was projected by managent of the Company due to the country-wide general holidays (as declared by the government of Bangladesh) which has started from 26 March, extended up to 30 June 2020 (after 30 May it was location based in different major cities and localities). YTD Sep 2020 Sales of the Company have been lower compared to YTD Sep 2019. The expenses directly related to sales were also lowered but the committed expenses, which are not directly related/depends on sales were remained the same level or little higher than it was upto YTD Sep 2019.

As a result, all the parameters related to the YTD Sep 2020 financial performance of the Company has been declined than that of YTD Sep 2019's financial performance. The EPS, NOCF per share as well as NAV per share has greatly reduced as of the end Sep 2020.

Considering the nature of business in terms of hire purchase scheme, credit extended to dealers & institution and seasonal effects sometimes operating cash flow goes into negative. Besides, operating cash flows become negative as of Sep 2020 higher than that of 2019 mainly for loss of sales followed by lower collections considering COVID-19 impact. In addition, early imports due to Chinese new year holidays and start of operating double shift at factories (i.e. refrigerator, television and air conditioner), imports of raw material were advanced resulting in higher inventory balance at the period end which could have been lowered if business activities were under normal condition. NOCFPS of the Company significantly lowered in 2020 compared to 2019, as a result of these reasons.

- b. Other income\(loss) includes loss of inventory on fire in the last year figure.
- c. Finance costs include the interest expense on leases under IFRS 16.

## 27 Other

- a. Figures in these notes and annexed financial statements have been rounded off to the nearest BDT.
- b. Comparative information/figures have been rearranged wherever considered necessary to conform to the current year's presentation.